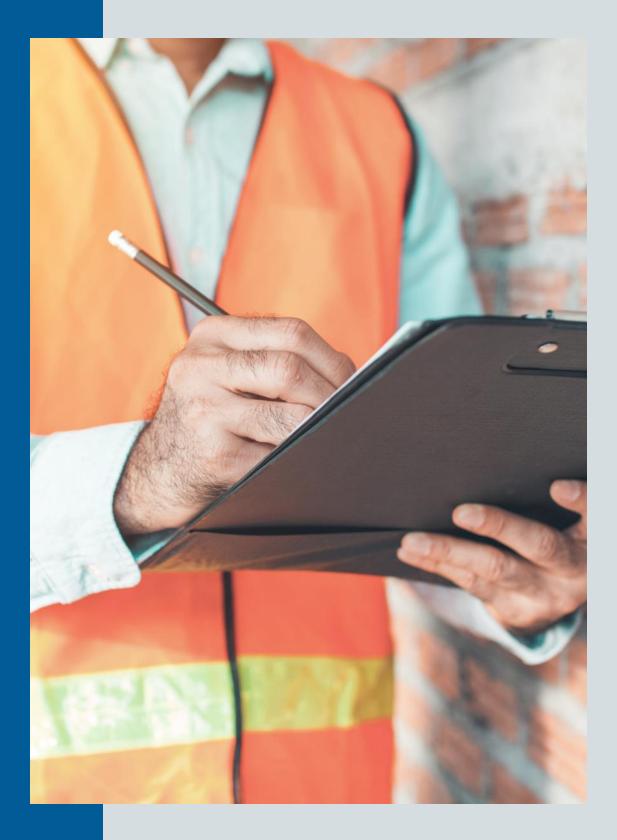
OSHA Inspections What to Expect & How to Prepare

Navigate the OSHA inspection process and empower your organization with the skills to manage inspections with confidence.

Presented By: Kevin Reynolds Date: April 10, 2025





Agenda

- Introduction & Foundation
- OSHA Basics & Enforcement Power
- OSHA Trends, Triggers & Targets
- Reporting & Recordkeeping
- OSHA's Focus Area
- The OSHA Inspection Process
- Documentation, Equipment & Closure
- Citations, Abatement & Strategy

The Speaker

Kevin Reynolds is the President of IRONWOOD Business Consulting, specializing in regulatory compliance and crisis management. With nearly 20 years of experience advising businesses nationwide on OSHA, DOL, and DOT regulations, he helps organizations navigate complex compliance challenges, mitigate risks, and streamline investigations. A graduate of The University of Texas Red McCombs School of Business, Kevin has a strong background in operations, finance, strategic marketing, and business expansion. Since 1995, he has owned and led businesses, leveraging his expertise to drive sustainable growth.

About IRONWOOD

IRONWOOD works with businesses during the most high-stress moments of their organization. From OSHA inspections to EEOC investigations to DOT audits – our consultants help companies weather the storm and safeguard their businesses against any future downpours not yet in the forecast.



Kevin Reynolds





"I am sorry to say, but it is my job to impede commerce." - Baton Rouge Area OSHA Officer

"I don't understand why the employee did this. The employer must have done something here." - San Antonio Area OSHA Officer

"I don't care that everyone in the industry does it that way. The entire industry is wrong, and I am right." - Austin Area OSHA Officer

"One option for you would be to essentially demolish your plant and rebuild so as to allow you to do your work under this new method..." - Houston South Area OSHA Officer



OSHA's Mission and Authority

Workplace Oversight

Responsibility to oversee workplace safety and health across all industries.

Federal Authority

Division of Department of Labor with nationwide jurisdiction.

Enforcement Power

Authority to issue fines and require changes to increase worker safety.

What OSHA Expects From Employers

SEC. 5. Duties

(a) Each employer --(1) shall furnish to each of his employees employment and a place of employment which are free from recognized hazards that are causing or are likely to cause death or serious physical harm to his employees;





Free from recognized hazards that could cause death or serious harm

Ensure workplace conditions conform to applicable standards

Provide and properly maintain safe tools and equipment

Create and communicate clear safety protocols

Smart vs. Smarter Compliance

Focus on Injury Points

Identify and address high-risk areas first

Low-Hanging Fruit

Fix obvious violations that are easy to remedy

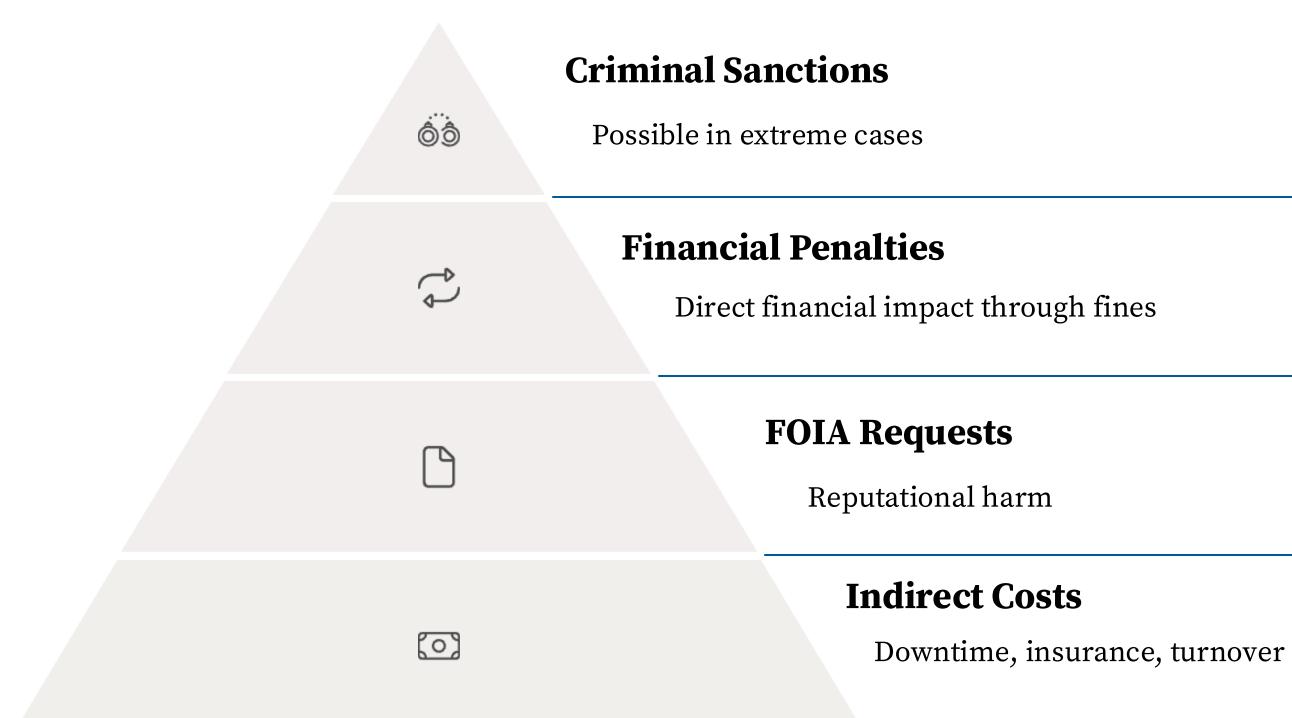
OSHA's Top 10 Citations

Address the most commonly cited violations

Regulatory Obligations

Understand and fulfill all mandatory requirements

Why OSHA Should Matter To You



Criminal Sanctions Under OSHA

Willful Violations Causing Death

Criminal penalties possible when a willful violation results in an employee's death.

False Statements

Lying to a compliance officer can result in criminal charges.

Advance Notice

Providing unauthorized advance notice of an OSHA inspection is a criminal offense.

Extremely Rare

Criminal prosecutions under OSHA are uncommon but require immediate legal counsel if pursued.



OSHA Penalty Classifications

Other-Than-Serious

A violation with direct relationship to job safety and health, but not serious in nature.

Serious

A violation where the workplace hazard could cause an accident resulting in death or serious physical harm.

Repeated

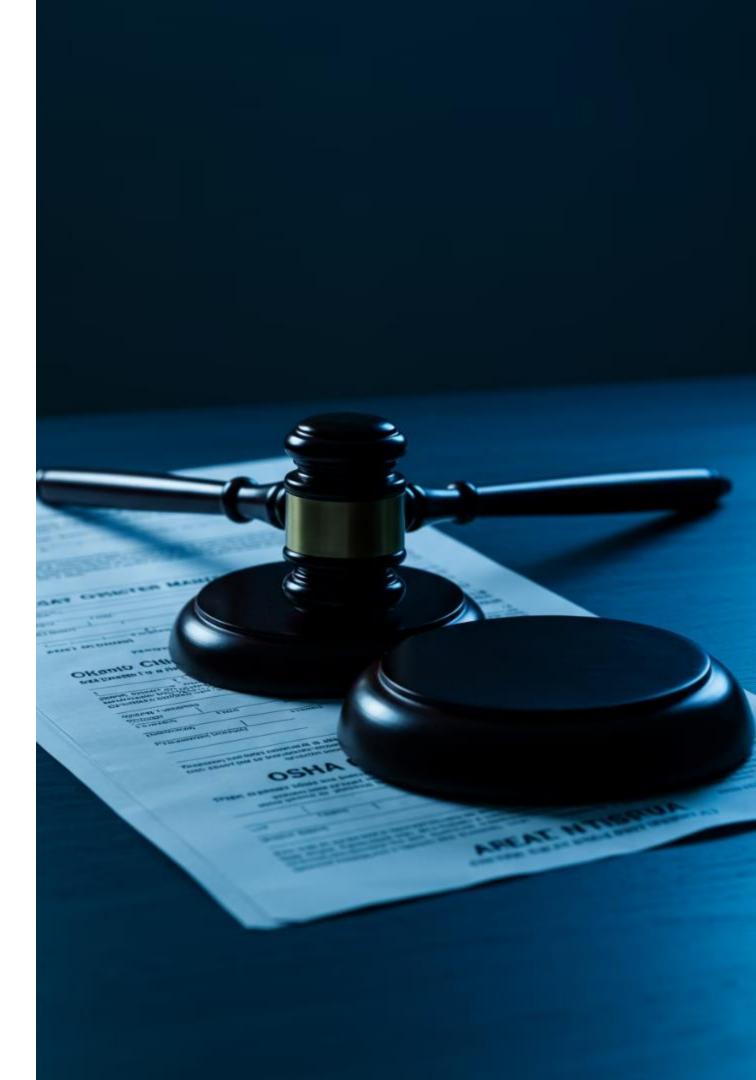
Employer previously cited for the same or similar condition within the past five years.

Willful

Employer knowingly failed to comply or acted with plain indifference to employee safety.

Failure to Abate

Failure to abate" occurs when the employer doesn't address the hazard by that date.



Maximum and Minimum Civil Penalties January 2025

Type of Violation		Penalty Minimum	Penalty Maximum		
S	Serious	\$1,221** per violation	\$16,550 per violation		
••••	er-Than- Serious	\$0 per violation	\$16,550 per violation		
	'illful or epeated	\$11,823* per violation	\$165,514 per violation		
	Posting uirements	\$0 per violation	\$16,550 per violation		
Failu	re to Abate	N/A	\$16,550 per day unabated beyo limited to 30 days maximum]		

yond the abatement date [generally

The Freedom of Information Act (FOIA)

Public Record: OSHA's investigative file on any inspection will ultimately become a public. Anyone can request a copy. This creates lasting documentation that can be used by plaintiffs' attorneys in future litigation.

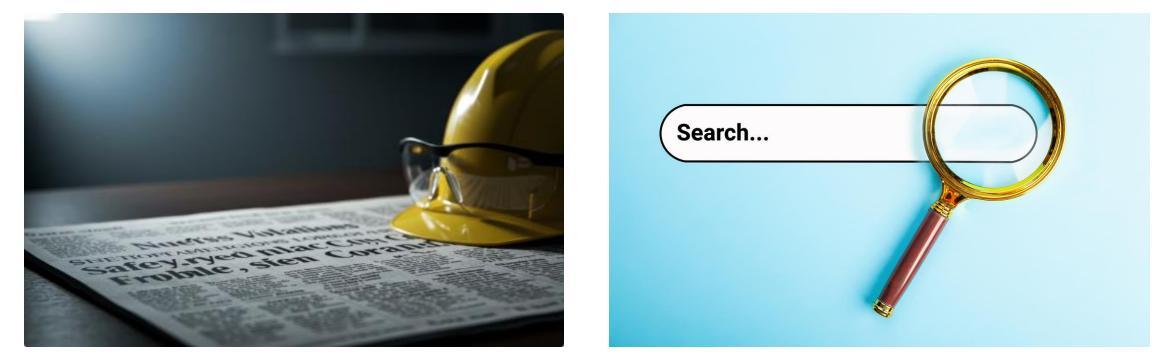
What's in the FOIA File?

- OSHA inspector's notes
- Photographs of the workplace
- Witness statements (partially redacted)
- Assessments of employer's good faith
- Evaluations of witnesses' truthfulness
- Preliminary opinions of inspectors



Compliance by Shame





Public Announcements

OSHA regularly issues press releases about significant citations to create deterrent effect.

Media Coverage

Citations often generate negative publicity that can damage company reputation.

Searchable Records

All citations become public record, accessible to competitors, customers, and potential employees.



Criminal Conviction

The owner of a Massachusetts construction company was <u>sentenced</u> to 18 months in prison for tax crimes and making false statements to OSHA inspectors about a workplace fatality.



Willful Disregard for Workers' Lives

A contractor with an extensive history of exposing employees to fall hazards let roofers work on a residential structure without required fall protections.

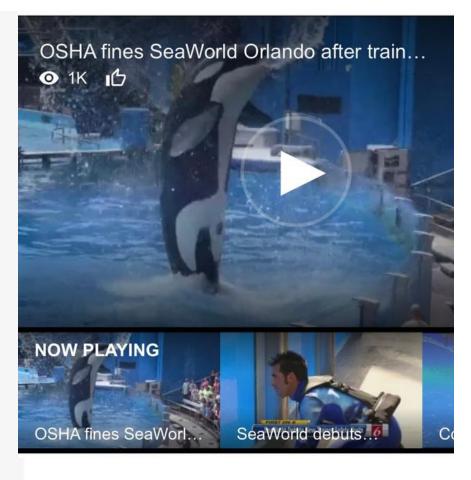
OSHA fines SeaWork Orlando after traine injured during killer whale training

Theme park receives \$16,550 fine

Haley Coomes, Digital Content Producer

Published: March 24, 2025 at 4:36 PM Updated: March 25, 2025 at 2:09 PM

Tags: SeaWorld Orlando, Theme Parks, SeaWorld,



maintenance employer could have prevented 24year-old worker's fatality at Port St. Lucie worksite • 01/14/2025 - OSHA Trade Release - US Department of Labor announces adjusted OSHA civil penalty

- amounts for 2025
- 01/14/2025 OSHA News Release Philadelphia **Region** - US Department of Labor cites Pennsylvania soap, detergent maker for failing to protect workers before, during, after July 2024 hazardous chemical release

December 2024

- 12/31/2024 OSHA News Brief Owner of Medford construction company sentenced to 18 months for tax crimes, making false statements to federal government
- 12/31/2024 OSHA News Release Chicago Region - Zion contractor again found ignoring protections falls from elevation; faces \$266K in new fines
- 12/27/2024 OSHA News Release Atlanta Region -US Department of Labor finds Louisiana contractor could have prevented 27-year-old worker's drowning at North Carolina worksite
- 12/26/2024 OSHA News Release Boston Region -Department of Labor finds Glenburn contractor in fatal trench collapse at Brownville worksite
- 12/26/2024 OSHA News Release Dallas Region -US Department of Labor investigation finds Frisco contractor again exposing workers to potentially

to prevent workers from suffering disabling, deadly

ignored repeated warnings, site-specific safety plan



Needless Trenching Tragedy

A worker lost their life in a trench collapse due to a contractor ignoring safety warnings and their own safety

plan.

JANUARY 14, 2025

US Department of Labor cites Pennsylvania soap, detergent maker for failing to protect workers before, during, after July 2024 hazardous chemical release

CHAMBERSBURG, PA - A Chambersburg soap and detergent manufacturer faces \$161,310 in federal penalties after a U.S. Department of Labor investigation of a chemical gas release that sent a dozen workers to the hospital in July 2024.

JANUARY 7, 2025

US Department of Labor announces new members selected to National Advisory Committee on Occupational Safety and Health

WASHINGTON - The U.S. Department of Labor today announced the appointment of four new members to serve on the National Advisory Committee on Occupational Safety and Health.

Top OSHA Violations

Category	Violations	Pitfalls	Prevention Measures
Fall Protection –	6.307	Improper use	Use harnesses
General Requirem-		Lack of guardrails	Label all containers
ents (1926.501)		Unprotected	Conduct regular training
Hazard	2.888	Lack of program	Maintain SDS
Communication		Missing safety	Label all containers
(1910.1200)		data sheets	Conduct regular training
Ladders (1926.1053)	2.573	Improper use Incorrect ladder for job	Use appropriate ladders Conduct regular inspections Train on proper use
Respiratory	2.443	Impropuet fit	Implement lockaut/tagout
Protection		inadequate seal	Train empolyees
(1910.147)		check	Use proper lockout devices
Powered Industrial Trucks (1910.179)	2.050	Inadequate training Lack of hands-on practice	Provide comprehensive training Require demonstration of skills

Fall Protect Training Rec ments (1926

Scaffolding (1926.451)

Personal Pr and Lifesavi pment – Eye Protection (

Machine Gu (1910.212)

Top Violations of 2024

etion – equire- 26.503)	1.873	lnadequate training Lack of gua <i>rtai</i> ls	Follow standards Use stable platforms Install guardarils
g	1.873	Improper setup Lack of guardralls Unstable placem	Follow standards Use stable platforms Instail guardarils
rotective ving Equi- ve and Face (1926.102)	1.814	Not used Improper type Lack of availability	Provide adequate supply Train on selection and use Ensure accessibility
uarding	1.541	Missing guards Inadequate maintenance Lack of safety checks	Install guards Perform regular maintenance Conduct routine safety audits

Examples of Top Fines from 2024

Reyes/Corner Construction Corp. faced fines totaling \$266,175 due to repeated violations over failing to provide fall protection and unsafe use of ladders at a worksite in Glencoe, Illinois. Masci General Contractor Inc., a sewer line contractor based in Port Orange, Florida, was fined \$216,633 for willfully endangering workers by not providing essential cave-in protection while installing a sewer line in a trench in Daytona Beach, Florida.

K T Carter Contracting Inc. received initial fines of \$146,803 for having workers in a 12-foot-deep trench without cave-in protection in Jacksonville, Florida. They later reached an informal settlement reducing the fines to \$95,000.

Patriot Paving Group was initially fined \$161,325 after an incident where a retaining wall collapsed and resulted in a worker's death in Brownville, Maine. They settled formally for \$57,600.

Inspection Priorities





Imminent Danger

Situations where death or serious harm could occur immediately

Severe Injuries or Illnesses

Cases requiring hospitalization, amputations, or fatalities

Worker Complaints

Formal allegations of workplace hazards or violations

Referrals

From other agencies (EPA, Fire Marshal, etc.)

Targeted Inspections

Focus on high-hazard industries or specific workplace issues

Follow Up For previous citations

OSHA Inspection Statistics 2018-2023

OSHA Inspection Statistics	FY 2018	FY 2019	FY 2020 [*]	FY 2021 [*]	FY 2022	FY 2023
Total Inspections	32,023	33,393	21,710	24,333	31,820	34,221
Total Programmed Inspections	13,956	14,900	8,729	10,584	14,081	15,844
Total Unprogrammed Inspections	18,067	18,493	12,981	13,749	17,739	18,377
~ Fatality/Catastrophe Inspections	941	919	1,498	1,386	1,119	952
~ Complaints Inspection	7,489	7,391	4,592	4,955	6,789	8,221
~ Referrals	6,463	6,718	4,810	5,310	6,091	6,419
~ Other Unprogrammed Inspections	3,174	3,465	2,081	2,098	3,740	2,785

^{*}This period represents the height of the COVID-19 pandemic.

2025 Inspection Stats

Total Inspections

17,878

*Opened 1/1/2025 to 4/1/2025



Q1 Colorado By Industry

	•			
- Colorado	218	78.45	0.09%	12.0%
Manufacturing	67	24.11		
Construction	61	21.95		
Other Services (except Public Administration)	34	12.24		
Wholesale Trade	14	5.04		
Transportation and Warehousing	8	2.88		
Retail Trade	6	2.16		
Agriculture, Forestry, Fishing and Hunting	4	1.44		
Mining, Quarrying, and Oil and Gas Extraction	4	1.44		
Accommodation and Food Services	3	1.08		
Administrative, Support, Waste Management, and Remediation	3	1.08		
Arts, Entertainment, and Recreation	3	1.08		
Health Care and Social Assistance	3	1.08		
Real Estate	3	1.08		
Professional, Scientific, and Technical Services	2	0.72		
Public Administration	2	0.72		
Utilities	1	0.36		
Total	218	78.45	0.09%	12.0%

_	 	



Reasons OSHA May Visit Your Workplace

- A worker calls in a formal complaint
- A serious injury or fatality is reported
- Your company appears on OSHA's emphasis program list
- A local or national emphasis program targets your industry
- Your incident rate is higher than your peers
- A referral from media or another agency
- A follow-up inspection after a previous citation
- Random selection from a targeting database





Handling Employee Complaints

Top Causes of Complaints:

Unaddressed hazards, lack of PPE, unsafe procedures

Before a Complaint:

- Empower employees to report concerns internally
- Follow up and document resolution
- Use toolbox talks and hazard walk-throughs

If Complaint is Filed:

- Stay calm
- Review your logs and programs
- Prepare for a possible inspection



What Happens When Employee **Files a Complaint**

The Process

1. Complaint Submitted 2.OSHA screens the complaint 3.OSHA screens the complaint (informal) 4. Inspection is initiated 5. Follow-up and outcome

Anti-Retailiation

- Section 11(c) of the OSH Act
- Retaliation is illegal
- Complaints must be filed within 30 days of retaliation

- Filed online, by phone, fax, mail, or in-person
- Can be anonymous or signed
- Signed (formal) complaints often lead to inspections

- OSHA sends complaint summary to employer
- Employer must respond in writing within 5 business days
- OSHA reviews response and may escalate to inspection
- Complainant receives results summary
- Employer may receive citations and must post them
- Hazards must be corrected by set abatement date

FILING A WORKPLACE COMPLAINT **CHOOSING THE RIGHT ONE**



File your complaint online, by phone or letter

Submit your oral or written complaint in any language

File your complaint anonymously

Allow someone to file for you

Report unsafe or unhealthy conditions

Report retaliation or threats for raising a safety or health concern

Provide the employer's name, address, and contact information

Filing deadline

* OSHA cannot issue citations for violations that occurred more than six months prior

** Deadline varies with each statute

For more information, visit osha.gov/workers or whistleblowers.gov.

Safety and alth Complaint	Whistleblower Complaint
	Ø
	8
	8
\bigotimes	
< 6 months*	30-180 days**

High Risk Industry Snapshot

Construction:

Fall protection, scaffolding, trenching, PPE

Manufacturing:

Machine guarding, LOTO, hazard communication

Healthcare:

Bloodborne pathogens, workplace violence, respiratory protection

Hospitality:

Chemical exposure, housekeeping ergonomics, emergency exits



Warehousing & Logistics:

Powered industrial trucks, ergonomic risk, slips/trips



Some OSHA Terminology

monotonia tor

A second second

and D (from subsection (of loss kis) into a subsection (of loss kis) intervention (o

as can an entrace scaling of diamondation of the scale and the scale of the scale o

na shah a sononinate. nomineesa na soni man hatural: to be to be soni to be

(a) mol alies and a face, a lossing and a face and a lossing at a set of a lossing at a lossin

ccess Not contracted non-sub for for subrisht by shifts of the states of the subrisht by shifts in the submaturity. The states of being under as generics.

nonagesimal (non a person tom Monagesimal (non a person nondescript

Jamma or characteristic of the sector of the

Ach (an' soch) more (1) are so that an are so that a write out of the source (1) are so that an are so that are so

annillion (nö ni 'yön, from L. Bochniss a van o (av), a. A million raised to the intervent (a) denoted by a mile with other and the angle (b) denoted by a mile with of the denoted by a set (int) the tenth of the one of a thomas and where it with 80 others. Bower of a thomas and enough it with 80 others. I from Federa to with with 80 others. I from Federa to with a free tenthermatical, a do the thomas and the tenthermatical in the other Name set by the vernice.

on D(meaningless sound), etc.(NoN.) etc., often covering index at a start sto, often covering index at refrain on particle (NoN.) (NoN.) and (NoN.) (Non.)

tem athurarity made up for manonic of the second se

stopage of a suit during trial through insuffic evidence or non-appearance of the plaintif, ", (Cause subject to a nonstip monte of the plaintif," at subject to a nonstip monte of the plaintif, ", subject to a nonstip monte of the plaintif," at noodle (0) (nood) jetym. doubtful), ", A estistip of the plaintif, ", at the plaintif," at the stop of the plaintif, ", at the plaintif, ", at the stop of the plaintif, ", at the plaintif, ", at the stop of the plaintif, ", at the plaintif, ", at the stop of the plaintif, ", at the plaintif, ", at the stop of the plaintif, ", at the plaintif, ", at the plaintif, ", at the stop of the plaintif, ", at the plaintif, ",

and excs, served with soup, etc. nook (auk) (M.E. nok, etc. evener; a cozy place, as in an ancient of the south of the work; a cozy place of the south of the south of the restat. *nook-shotton, and ancient of the south of the work; a cozy place of the south of the sou

hoology (no o' iji) [Gr. noos, many nooks, he science of the understanding, mind, nooks, by ikal), a noologist (-o' o' isis), noological (no o' can mint hour), n. The collisity, n. block; (G.) hour, n. dia non-kid), from L. si

y, n. and a. noontide

Accentice prints: (Class.) The Boose (Cover a stress at the point of A Boose (Cover a stress at the point of A Boose (Cover a stress at the stress stress at the more its with a stress at the barry the more its with a stress at the barry the more its at the stress at the barry the more its at the stress barry the stress at the stress the point of the stress at the stress at the stress at the stress at the barry the stress at the stress at the stress at the stress at the barry the stress at the stress at the stress at the barry the stress at the stress at the stress at the barry the stress at the stress at the stress at the barry the stress at the stress at the stress at the stress at the barry the stress at the stress at the stress at the stress at the barry the stress at the stress at the stress at the stress at the barry the stress at the barry the stress at the st

ord market (ad, wo (2), where for the control of th

(d) antorj, n. M. H. V. Norden (aller fok) (English Annachine-gun in okot. Norfolgilish connty) rfolk. Norfolgilish connty)

(a) Howard a native line : a dom a doward (dom and control of the line of the nut and a lacket with) A bus, (Sp. from Arshand, in Splan, Palashard archine, An in Splan, Palashard archine, An (Nonrutany)

in model, normal, carponter's squarely or etc., pattern, or type; (double) persentiation and a state (double) persentiation and a state (double) aty, etc., in the state state etc., in the mean state state school the mean table of observed the state state of the state of the state school the mean table of observed the state state of the state of the state school (mail is state)

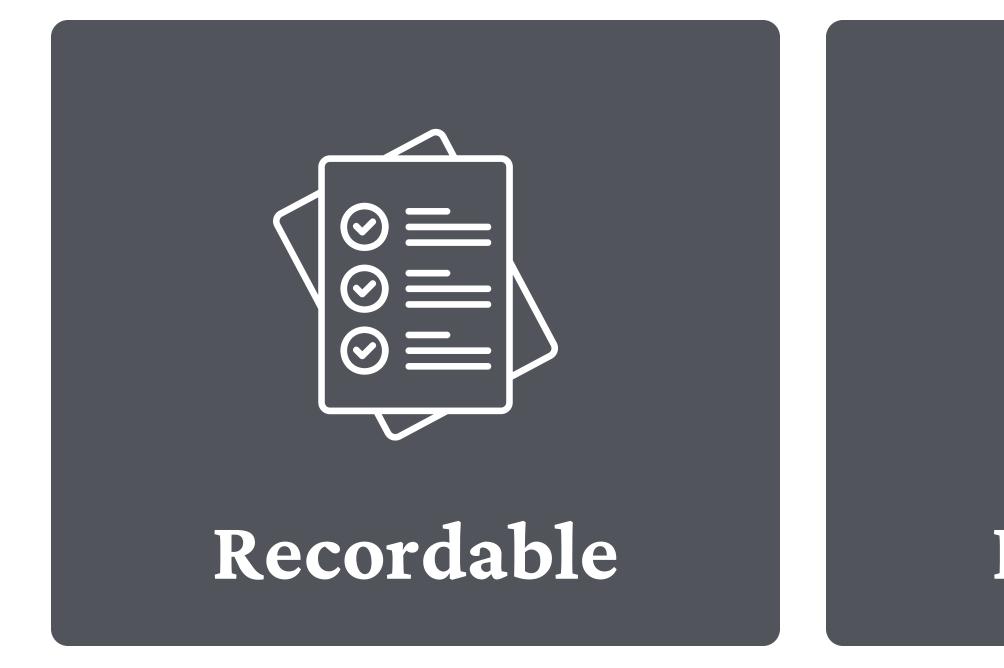
and a set (nors) (prob. from Dr. alarge (nors) (prob. from Dr. e language (nors) (a. Part (nor)) (a.) (a.) (b.)

Instages, including the scalar and the scalar and scalar and the scalar and th

nging or pertaining to the north, north, a person aging or pertaining to the north, norther but the states of the north, north, the states is the

The log of work-related injuries and illnesses that must **OSHA 300 Log** be maintained by certain employers. Abatement Documentation submitted to OSHA to confirm that a Verification cited hazard has been corrected. A formal, legal challenge by an employer to an OSHA **Notice of Contest** citation or penalty, filed within 15 business days. A voluntary meeting with OSHA to discuss citations and **Informal Conference** potentially negotiate a settlement.

Written ProgramA formal, documented safety policy required for topics
like hazard communication, PPE, or lockout/tagout.Failure to AbateA continued violation after the abatement date has
passed.



Documented on OSHA logs



Must be called into OSHA

What Makes an Incident Recordable:

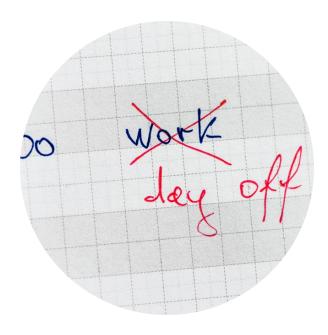
Medical Treatment Beyond First Aid: If the medical treatment is more than basic first aid, it's recordable.

Lost Work Days: Any injury or illness that results in days away from work, restricted work, or transfer to another job.

Significant Injuries or Illnesses: Diagnosed by a physician or licensed healthcare professional, even if it does not result in death, days away from work, job restriction, or transfer.

Special Cases: Certain cases like needlestick injuries, medical removal, hearing loss, tuberculosis, and work-related COVID-19 under certain conditions.









What Qualifies as Reportable Incidents

Reportable incidents are severe injuries or illnesses that must be reported directly to OSHA within specific timeframes.

Inpatient Hospitalization

Formal admission to inpatient service for care or treatment. Excludes observation or diagnostic testing only.

Fatality

Fatality must be work-related and occur within 30 days

Amputation

Traumatic loss of limb or body part, including partial amputations and fingertip amputations with or without bone loss.

Loss of Eye

Physical removal or traumatic loss of an eye, not just impaired vision.

Reporting Deadlines

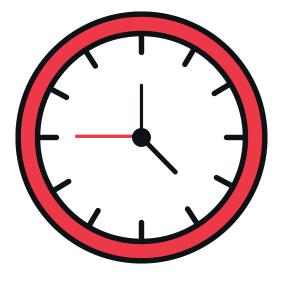
8 Hours

To report a fatality (from the time employer learns of the incident) also 3 or more hospitalizations

24

Hours

To report hospitalization, amputation, or eye loss







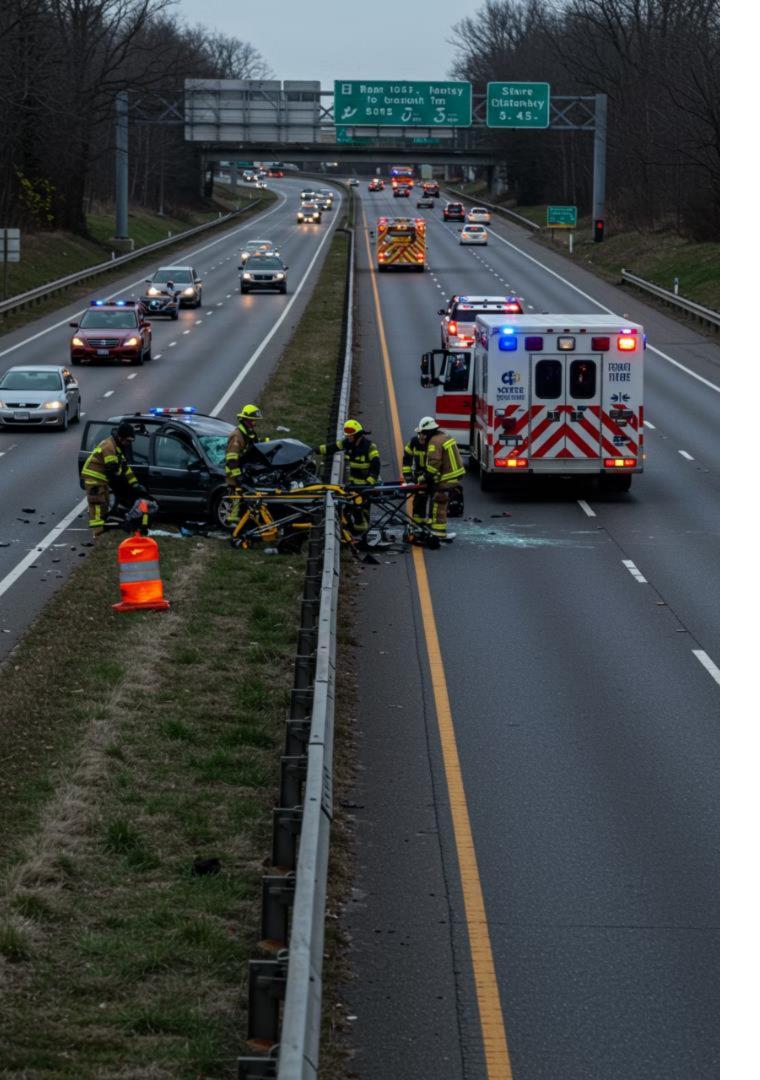
30 Days

Fatalities only reportable if they occur within this timeframe after the incident



To Report or To Record?

	Incident Type	Recordable?	Reportable to OSHA?	Notes
1	Slip and fall resulting in stitches	Yes	No	Requires stitches—recordable injury.
2	Minor burn treated with first aid only	No	No	First aid only—neither recordable nor reportable.
3	Fractured arm from equipment malfunction	Yes	No	Fracture is a serious injury—recordable, not reportable.
4	Employee faints with no hospitalization	Yes	No	Loss of consciousness—recordable but not reportable.
5	Chemical exposure requiring ER visit but no admission	Yes	No	ER visit with no admission—recordable only.
6	Laceration requiring stitches and restricted duty	Yes	No	Restricted duty makes it recordable.
7	Fatal fall from scaffolding	Yes	Yes (within 8 hours)	Fatalities are always reportable within 8 hours.
8	Amputation of a fingertip	Yes	Yes (within 24 hours)	Amputations are reportable within 24 hours.
9	Employee receives CPR after collapse at work	Yes	Yes (within 24 hours)	In-patient hospitalization triggers reporting.
10	Sprain treated with over-the-counter medication	No	No	OTC meds do not make it recordable.



Reporting Exemptions



Motor Vehicle Accidents

Incidents on public streets or highways (except in construction work zones).



Time Limitations

Incidents occurring beyond the reporting timeframes (30 days for fatalities, 24 hours for others).



Public Transportation Accidents on commercial or public transportation systems.

How to Report an Incident to OSHA

Call Local Office

Q

00

Contact nearest OSHA Area Office during business hours

Call 24-Hour Hotline

<u>1-800-321-OSHA</u> (6742)

Electronic Reporting

Submit through OSHA website (when available)



What To Say When You Call

Company Information

Establishment name and contact person with phone number.

Incident Details

Location and time of the work-related incident.

Event Classification

Type of reportable event and number of affected employees. Names of employees who suffered the event.



Employee Information

Brief Description

Concise explanation of what happened.

OSHA's Targeted Inspection Areas: Trenching



Unprotected Trenches

OSHA inspectors are required to stop and inspect any trenching operation they observe.



Proper Protection

Trenches must be protected by sloping, benching, shoring, or shielding with trench boxes.





Safety Requirements

Includes ladders for access/exit, keeping equipment and spoil piles back from edges.

OSHA's Targeted Areas: Machine Guarding

High Priority for Inspectors

Machine guarding violations are among OSHA's most frequently cited issues, especially in manufacturing environments.

Even without injuries, inadequate machine guarding can result in significant citations and penalties.

Key violations related to equipment include:

- Inadequate machine guarding
- Unguarded belts, pulleys, and rotating parts
- Disabled safety interlocks or emergency stops
- Lack of lockout/tagout protocols during maintenance

Checklist Callout:

- Are guards installed and functional?
- Are LOTO procedures documented and followed?
- Do employees have required certifications for usage?



A Case Study on "Guarding" Citation

OSHA issues citation for "repeat" offense on machine guarding.

- No injury.
- No report of injury.
- OSHA showed up at wrong address, asks my client: "So what type of place is this?" (machine shop)
- Then OSHA says:

"Hey, while I'm here, can I look around?"

- Client consents.
- OSHA finds alleged guarding violation on one machine out of dozens of machines in the shop, issues "repeat" off of a 4 year 9 month old violation.









OSHA's Targeted Areas: Noise and Hearing

Exposure Monitoring

OSHA requires monitoring when noise levels may exceed 85 decibels averaged over 8 hours.

Hearing Conservation

Programs required when exposures reach or exceed 85 decibels, including testing and protection.

Engineering Controls

Employers must implement feasible engineering controls before relying on hearing protection. • Failing to post the OSHA 300A log from Feb 1–Apr 30

- No written Hazard Communication Plan
- No documented employee training
- Outdated SDSs or no SDS binder
- Safety logs not signed by a company executive
- No documented annual program reviews
- First aid kits or eyewash stations not inspected

OSHA's Most Common Paper Cuts

The Easy-to-Fix Mistakes That Cost Thousands

These aren't equipment failures—they're documentation gaps. Fixing them is fast, cheap, and impactful.

Pre-Inspection Preparation: Before the Knock

?

Ś

 \square

 \tilde{c}

Post Required Notices

Display official OSHA posters in employee areas

Regular Housekeeping

Perform routine cleaning and organization

Update Documentation

Maintain current OSHA logs and safety programs

Designate Personnel

Appoint safety officer responsible for compliance



NEVER LEAVE THE INSPECTOR UNATTENDED. OSHA DOESN'T GO ON SELF-GUIDED TOURS.

The First 24 Hours of an **OSHA** Inspection

OSHA will begin with the opening conference.

- Be polite and treat as non-adversarial.
- Ask why OSHA is there (NEP, referral, complaint)
- Get a copy of the complaint.
- Request credentials from OSHA investigator.
- Contact company OSH officer- you want that person present.
- Limit communication with OSHA until company OSH officer or company attorney arrives.
- Point out any trade secrets (including photos and video).
- Call counsel

The Inspection Process



Presenting Credentials







Closing Conference

You may not know they're coming, but you can know exactly what to do when they arrive



During the Inspection: Best Practices



Professional Cooperation

Be courteous and helpful without volunteering unnecessary information.



Constant Accompaniment

Never leave the inspector unaccompanied during the walkthrough.



Detailed Documentation

Take notes and photos identical to those taken by the inspector.



Clear Communication

Answer questions directly with facts, avoid speculation or guessing.

Your behavior during the inspection can significantly impact the outcome. Be prepared, professional, and precise.





The OSHA Walk-Around Inspection



Consider Pausing Work

If possible, stop operations in the area to be inspected.



Accompany Inspector

Employer representative has right to join the compliance officer.



Document Everything

Take identical photos and measurements as the inspector.



Immediate Corrections

When possible, fix and document hazards identified during inspection.

Walk-Around Best Practices

Maintain Honesty

Never lie to OSHA inspectors. Dishonesty can lead to criminal penalties and damages credibility.

Limit Commentary

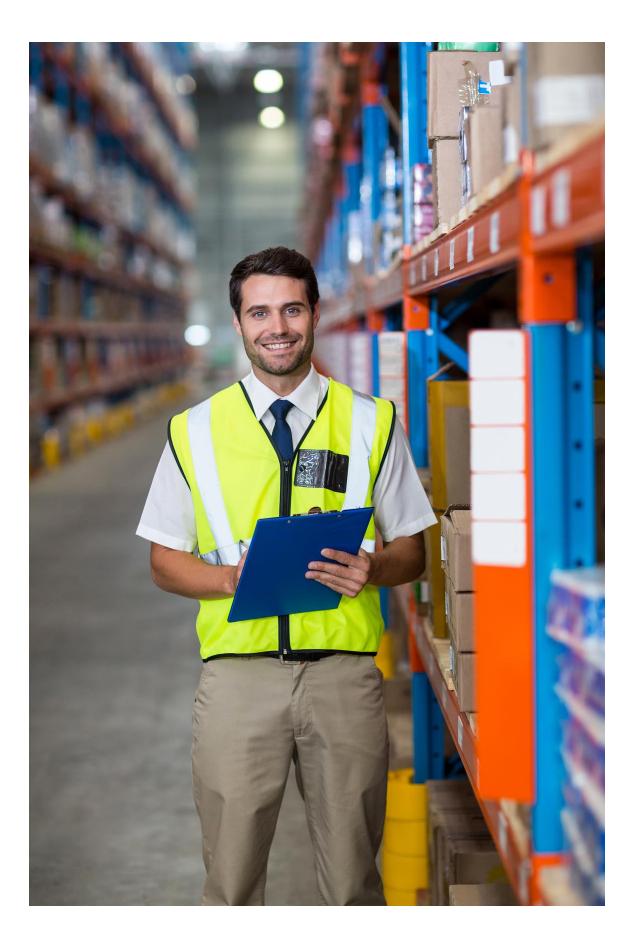
Remember that casual comments will be documented. Stay in "receive mode" rather than "transmit mode."

Avoid Speculation

Don't guess or offer opinions about conditions or causes. Stick to facts you know with certainty.

Consider Escort Options

It may be beneficial to have a non-managerial employee or the company lawyer escort.



OSHA Employee Interviews: What To Expect

Rank and File Employees

- OSHA has the right to privately interview employees
- Interviews may occur during the walkaround or scheduled separately
- Employees can request a union or coworker representative if desired
- Clarify to Employees:
 - They are not required to guess
 - They should speak truthfully and factually
 - They are legally protected from retaliation
 - OSHA will sometimes engage in outcome oriented investigation i.e. leading the witness to a particular conclusion
 - OSHA can conduct 2 investigator on 1 employee interview





Questions OSHA Might Ask

- Do you know how to report a safety concern or injury?
- What would you do if you saw something unsafe?
- Do you feel comfortable reporting safety issues to your supervisor?
- When did you last receive safety training?
- Have you been trained to operate this equipment?
- What do you do if a machine malfunctions?
- Have you ever reported an injury here?
- What happened when you reported it?
- Did your supervisor fill out any forms or ask you to change your story?
- Were you disciplined or treated differently after reporting something?
- Do supervisors correct unsafe behavior when they see it?
- Have you ever been asked to work in unsafe conditions?
- Were you ever told not to talk to OSHA?

Understanding OSHA 'Statements"

- OSHA may ask workers to sign "witness statements" written or typed by the compliance officer.
- These are often written in the first person on OSHA letterhead, beginning with statements like: "I was near the scaffold when I saw..."
- Employees are **not** required to sign these statements under pressure.

Tell your employees: your words are your words; OSHA's notes are OSHA's notes. Signing their version locks in the narrative.

Statement Pressure Tactics to Watch

- "Why won't you sign this?"
- "Did a lawyer tell you not to sign this?"
- "Did the company tell you not to sign this?"
- "What are you hiding?"
- "This man has a grieving widow and four kids..."

This language is emotional leverage — prepare your team for it.



Know Your "Criminal Rights"

Intimidation Tactic

OSHA may present witnesses with a document about criminal penalties for lying to federal officers.

No Signature Required

Employees are not required to sign this document, despite pressure from inspectors.

Legal Implications

Signing could unnecessarily elevate the seriousness of the interview and create anxiety.

CENCY TEMPORARY STANDARD

FACE SHEET

1 of 1

Information for Employees on Penalties for False Statements and Records



The COVID-19 Emergency Temporary Standard (ETS) on Vaccination and Testing (29 CFR 1910.501) requires employers to inform each employee of the prohibitions of 18 U.S.C. § 1001 and of Section 17(g) of the Occupational Safety and Health (OSH) Act, which provide for criminal penalties associated with knowingly supplying false statements or documentation (29 CFR 1910.501(j)(4)). Employers may use this fact sheet to provide the required information to employees, with translations as necessary to ensure the information is provided in a language or languages the employees understand.

OSHA standards are promulgated under the authority granted by the OSH Act. The OSH Act recognizes that OSHA's ability to protect workers' safety and health hinges on truthful reporting. For that reason, Section 17(g) of the OSH Act, 29 U.S.C. § 666(g), provides:

Whoever knowingly makes any false statement, representation, or certification in any application, record, report, plan, or other document filed or required to be maintained pursuant to this chapter shall, upon conviction, be punished by a fine of not more than \$10,000, or by imprisonment for not more than six months, or by both.

Section 1001 in Title 18 of the United States Code (*Crimes and Criminal Procedure*) also provides for criminal penalties associated with knowingly supplying false statements or documentation. The provision at 18 U.S.C. § 1001(a) states in relevant part:

Except as otherwise provided in this section, whoever, in any matter within the jurisdiction of the executive, legislative, or judicial branch of the Government of the United States, knowingly and willfully

- 1. falsifies, conceals, or covers up by any trick, scheme, or device a material fact;
- 2. makes any materially false, fictitious, or fraudulent statement or representation; or
- makes or uses any false writing or document knowing the same to contain any materially false, fictitious, or fraudulent statement or entry;

shall be fined under this title or imprisoned not more than 5 years.

False statements or documents made or submitted for purposes of complying with policies required by OSHA's Vaccination and Testing ETS could fall under either or both of these statutory provisions.

The effectiveness of the protections afforded by OSHA's Vaccination and Testing ETS relies on employees providing truthful and accurate information, including, where applicable, proof of vaccination status and COVID-19 test results, to their employers, and on their employers maintaining accurate records of vaccination status and testing results. If OSHA discovers that false statements or documents have been made or submitted, it will consider referrals to the US Department of Justice for criminal prosecution in appropriate cases.

This Fact Sheet is intended to provide information about the COVID-19 Emergency Temporary Standard. The Occupational Safety and Health Act requires employers to comply with safety and health standards promulgated by OSHA or by a state with an OSHA-approved state plan. However, this Fact Sheet is not itself a standard or regulation, and it creates no new legal obligations.

Manager Interviews

- Managerial employees are those whose statements can bind the company.
- Managers may request a company rep or attorney to be present.
- Includes anyone with authority to hire and fire
- Should be prepared like for a deposition
- Role of counsel: Clarify vague or misleading questions and ensure understanding.

"OSHA investigators are not lawyers — they can lead, speculate, or confuse. You are allowed to protect your answers."



Post-Interview Guidance

Employers must not pressure employees to discuss their OSHA interview.

Be very careful. The employee can refuse to talk to you regarding the OSHA interview. Do not pressure the employee.

Employer may not discharge employee for filing a complaint, testifying, or exercising any other right during the inspection. Section 11(C).





Whistleblower **Protection Overview**

Protected Activities Include:

- Reporting unsafe conditions

What Retaliation Looks Like:

- Termination or demotion
- Reduction in hours or pay

Best Practices:

- Foster a speak-up culture

• Participating in an OSHA investigation • Refusing to work in dangerous situations • Filing a complaint or testifying in a proceeding

• Discipline, schedule changes, or intimidation

• Train supervisors on retaliation laws • Investigate all complaints promptly and document findings

Employee Misconduct Defense

Unknown to Employer

Prove the violation was not known to management

Detection Methods

Show systems for identifying violations exist

a11

Ø

Q

Adequate Work Rules

Demonstrate clear policies prohibiting the behavior



9

Effective Communication

Prove rules were properly communicated to employees

Consistent Enforcement

Show uniform enforcement when violations are discovered

¥0 У У У У

YOU MAY USE THIS DEFENSE IF:

- A clear safety rule exists
- The employee was trained on the rule
- The rule was enforced
- The behavior was unforeseeable and against policy

Key Documents to Have Ready



OSHA 300 Logs (5 Years)

- Injury and illness records
- Form 300A summaries
- Form 301 incident reports

Training Records

- Employee safety training
- Certifications
- Toolbox talks documentation

Written Safety Programs

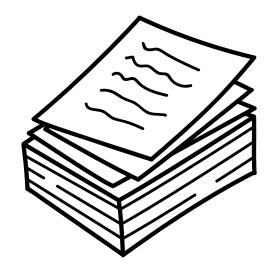
- Hazard communication plan
- Emergency action plans
- Lockout/tagout procedures

Additional:

- Table of Contents of Policy
- Applicable SDS
- Contact info for next of kin

Having these documents organized and readily accessible demonstrates your commitment to compliance and expedites the inspection process.





How to Organize and Present Documents

Protecting Confidential Information

All confidential, trade secret, or proprietary documents should be clearly marked as such.

Include notation of privileged status in the cover letter to OSHA to prevent confusion about waiver of privilege.

Challenging Requests

While possible to claresults in subpoenas.OSHA has broad autheriteriews.Any challenge must counsel.



While possible to challenge OSHA's requests, this typically results in subpoenas.

OSHA has broad authority for document requests and witness

Any challenge must be assessed case-by-case with legal



Equipment Demonstrations

Document OSHA's Request

Confirm in writing that machinery operation is being done at OSHA's specific request.

Ensure Safety

Verify all personal protective equipment is properly used during demonstrations.



Essential to confirm in writing that any machinery or equipment involved in an incident being operated, powered up, breathed on, looked at, is now being done at OSHA's request

Limit Commentary

Be mindful of narrating during the process, as statements will be documented.





The Golden Rule of OSHA Interactions

Tell the truth. With no exceptions.

Honesty is absolutely essential when dealing with OSHA. Lying to inspectors can result in criminal penalties and permanently damages your credibility.

Even when the truth seems unfavorable, dishonesty creates far worse consequences and eliminates the possibility of good-faith defenses.



The OSHA Closing Conference



Ask Direct Questions

Inquire about citations being recommended and their classifications (violations, timelines, etc.)



Request Written Confirmation

Get documentation of any verbal information provided.



Management Representation

Ensure designated company representative is present and authorized to speak.



Avoid Speculation

Do not admit, speculate, or guess about potential violations.

Use this meeting to gather intel, not to defend. You'll have time for that later.

Benefits of Early Abatement

Demonstrates Good Faith

Shows commitment to workplace safety

OSHA Prefers

OSHA favors abatement and outside consultants doing the trainings

\$

 \bigotimes

Improves workplace safety immediately



Reduces Penalties

Can lead to greater reduction in fines

Prevents Further Injuries

What Will Happen After the Inspection?



OSHA has 6 Months to complete their investigation and issue citations



Can make additional requests (documents, visits, interviews within 6 months



15 business days to respond once employer receives the citation

Room 908

To: The New York and Presbyterian Hospital, dba NewYork-Presbyterian Hospital/ Columbia University Medical Center 635 West 165th Street Eye Institute, 8th Floor, Rm 800/ EHS Office New York, NY 10032

Inspection Site: 622 West 168th Street New York, NY 10032

This Citation and Notification of Penalty (this Citation) describes violations of the Occupational Safety and Health Act of 1970. The penalty(ies) listed herein is (are) based on these violations. You must abate the violations referred to in this Citation by the dates listed and pay the penalties proposed, unless within 15 working days (excluding weekends and Federal holidays) from your receipt of this Citation and Notification of Penalty you either call to schedule an informal conference (see paragraph below) or you mail a notice of contest to the U.S. Department of Labor Area Office at the address shown above. Please refer to the enclosed booklet (OSHA 3000) which outlines your rights and responsibilities and which should be read in conjunction with this form. Issuance of this Citation does not constitute a finding that a violation of the Act has occurred unless there is a failure to contest as provided for in the Act or, if contested, unless this Citation is affirmed by the Review Commission or a court.

Posting - The law requires that a copy of this Citation and Notification of Penalty be posted immediately in a prominent place at or near the location of the violation(s) cited herein, or, if it is not practicable because of the nature of the employer's operations, where it will be readily observable by all affected employees. This Citation must remain posted until the violation(s) cited herein has (have) been abated, or for 3 working days (excluding weekends and Federal holidays), whichever is longer.

Informal Conference - An informal conference is not required. However, if you wish to have such a conference you may request one with the Area Director during the 15 working day contest period. During such

U.S. Department of Labor Occupational Safety and Health Administration 201 Varick Street New York, NY 10014 Phone: 212-620-3200 Fax: 212-620-4121



Citation and Notification of Penalty

Mr. Pratik Thaker

Inspection Number: 985098 Inspection Date(s): 07/15/2014 - 01/14/2014 Issuance Date: 01/14/2015

The violation(s) described in this Citation and Notification of Penalty is (are) alleged to have occurred on or about the day(s) the inspection was made unless otherwise indicated within the description given below.

Responding to Citations

Pay the Penalty

Simply accept the citation and pay the fine (generally not advisable without review).

Expedited Settlement

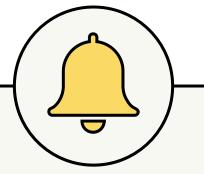
Accept OSHA's Expedited Informal Settlement Agreement for reduced penalties.

Informal Conference

Schedule an Informal Settlement Conference to negotiate terms.

Contest Citations

File a Notice of Contest to formally challenge the citations.



This all must happen with 15 business days of receipt of the citation.

Always communicate/confirm with OSHA in writing (email).

Citation Posting Requirements

Immediate Display

Citations must be posted immediately in a conspicuous location where employees gather.

Penalty Redaction

Monetary penalty amounts may be blacked out before posting.

Duration

Must remain posted until abatement is completed or three business days, whichever is longer.

U.S. Department of Labor Occupational Safety and Health Administration Inspection Date(s): 12/13/2018 -

Inspection Number: 1369866 Issuance Date: 05/23/2019



Citation and Notification of Penalty

Company Name: Paramount Stucco LLC Inspection Site: 3701 Birchmore Street, Lot 017-01, Naples, FL 34104

Citation | Item | Type of Violation: Serious

29 CFR 1926.451(e)(1): When scaffold platforms were more than 2 feet (0.6 m) above or below a point of access, portable ladders, hook-on ladders, attachable ladders, stair towers (scaffold stairways/towers), stairway-type ladders (such as ladder stands), ramps, walkways, integral prefabricated scaffold access, or direct access from other scaffold, structure, personnel hoist, or similar surface was not used. Crossbraces were used as a means of access:

On or about December 13, 2018, at 7262 Wilton Drive, Lot #008-01, at the Avery Square project in Naples Florida, the employer failed to provide employees with a ladder for accessing the third tier of a scaffold, thus exposing the employee to a fall hazard of approximately 12 feet to ground level.

ABATEMENT DOCUMENTATION REQUIRED FOR THIS ITEM

Date By Which Violation Must be Abated: Proposed Penalty:

05/30/2019 \$5304.00

See pages 1 through 4 of this Citation and Notification of Penalty for information on employer and employee rights and responsibilities

Citation and Notification of Penalty

Page 6 of 9

OSHA-3

Expedited Informal Settlement Agreement

Benefits



- Typically offers 40% reduction in penalties
- Faster resolution without formal meetings
- Simplified process for straightforward cases

Considerations



- Only addresses penalty amounts, not validity of citations
- May create repeat citation risk in the future
- Often lacks non-admission language found in negotiated settlements
- Must be completed within the 15-day contest period

IN THE MATTER OF: Paramount Stucco LLC OSHA INSPECTION # 1369866 ISSUED: 05/23/2019

EXPEDITED INFORMAL SETTLEMENT AGREEMENT

The undersigned EMPLOYER and the undersigned Occupational Safety and Health Administration, (OSHA), in settlement of the above referenced Citation(s) and Notification(s) of Penalty which were issued on 05/23/2019, hereby agree as follows:

1. The EMPLOYER agrees to correct the violations as cited in the above referenced citations.

2. The EMPLOYER agrees to provide evidence of the actions taken to correct the cited violations.

3. Upon correction of all violations, the EMPLOYER agrees to provide written certification to the Area Director that all of the violations have been corrected. The EMPLOYER agrees to post a copy of the written certification for a period of three days in the place the citations were posted as described in paragraph 6 of this AGREEMENT.

4. OSHA agrees that the total penalty is amended to \$6364.80. Failure of the EMPLOYER to comply with the terms of this AGREEMENT shall cause the penalty to revert to the initially proposed penalty of \$10608.00.

5. In consideration of the foregoing amendments and/or modifications to the citations, the EMPLOYER hereby waives its right to contest said citations pursuant to Section 10(c) of the Occupational Safety and Health Act of 1970. It is understood and agreed by the Occupational Safety and Health Administration and the EMPLOYER that the citations as amended and/or modified by this agreement shall be deemed a final order not subject to review by any court or agency.

6. The EMPLOYER agrees to immediately post a copy of this Settlement Agreement in the same manner and place as the Citations (Citations are required by law to be posted in a prominent place at or near the location of the violations). Citations must remain posted until the violations cited have been corrected, or for three working days (excluding weekends and Federal Holidays, whichever is longer.)

7. Each party hereby agrees to bear its own fees and other expenses incurred by such party in connection with any stage of this proceeding.

Company Official and Title

Condell Eastmond, Area Director

Date Signed

Date Signed



The Informal Settlement Conference



-S-

Schedule Strategically

Allow time for continued negotiations before contest deadline

Bring Decision Makers

Include company representatives authorized to settle

Negotiate Terms

Discuss penalty reductions, citation reclassifications, and abatement dates

Review Settlement Language

Ensure non-admission clause is included in final agreement

U.S. Department of Labor Occupational Safety and Health Administration



NOTICE TO EMPLOYEES OF INFORMAL CONFERENCE

An informal conference has been scheduled with OSHA to discuss the citation(s) issued on 05/23/2019. The conference will be held by telephone or at the OSHA office located at 1000 South Pine Island Road, Suite 100, Fort Lauderdale, FL 33324 on ______ at

. Employees and/or representatives of employees have a right to attend an

informal conference.

Citation and Notification of Penalty

Page 4 of 9

OSHA-2

Negotiating A Better Outcome



Penalty Reductions

Penalties may be reduced up to 40% depending on circumstances.



Citation Reclassification

Willful citations may be reduced to serious, serious to other-thanserious or other-than serious to de minimis.



Grouping Citations

Multiple related violations may be combined to reduce total penalties.



Extended Abatement

Deadlines for correcting violations may be extended if justified.



OSHA Abatement Verification

Documentation Requirements

When citations indicate "ABATEMENT DOCUMENTATION REQUIRED," you must submit records showing how violations were corrected.

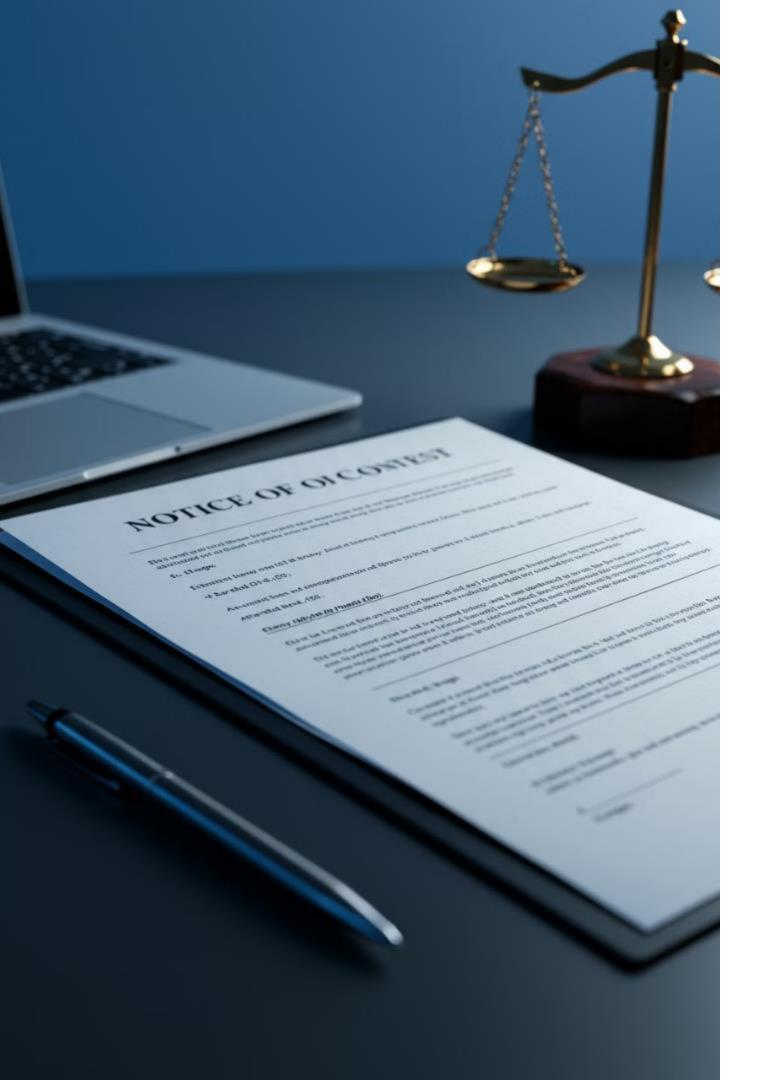
This typically includes training records, revised policies, or evidence of physical changes.

Verification Process

For each citation, submit a brief description of the abatement method:

- Date abatement was completed
- Method used to correct the hazard
- Evidence such as photos or training records
- Statement that employees were informed





Filing a Notice of Contest

Formal Challenge

Tells OSHA you're disputing the citations and forcing them to prove their case.

Legal Process

OSHA will file a complaint against the employer in OSHRC jurisdiction.

Solicitor Involvement of Labor's Solicitor's office will handle litigation for OSHA.

Timing Critical

Must be filed within 15 business days of receiving citations.



Key Takeaways



Fair Enforcement

regulations fairly.



Strategic Planning

inspection process.



Proactive Compliance

citations.



Legal Protection

Proper handling of inspections gives litigation counsel better tools to defend against citations.



OSHA is concerned about worker safety and generally tries to enforce

Careful preparation and training can help employers assert control over the

Addressing safety issues before OSHA arrives is the best defense against

OSHA Readiness



- 🗆 OSHA 300, 300A, and 301 logs are current and accurate
- 🗆 OSHA 300A summary is posted from Feb 1–Apr 30
- Injury and illness reports are maintained for 5 years
- 🗆 Safety Data Sheets (SDS) are accessible and organized
- 🗆 Written safety programs are current and complete (e.g., HazCom, PPE, LOTO)
- $\cdot \Box$ Training records are up to date for all required topics
- Inspection and maintenance logs are available for equipment and PPE
- Emergency action plan is reviewed and communicated to all staff
- \cdot \Box All hazards are identified and corrected (e.g., blocked exits, exposed wires)
- $\cdot \Box$ Machine guards are in place and functional
- $\cdot \Box$ PPE is available, properly used, and maintained
- $\cdot \Box$ Fall protection systems are in place and inspected
- $\cdot \Box$ Fire extinguishers are accessible, inspected, and tagged
- $\cdot \Box$ First aid kits are stocked and accessible
- $\cdot \Box$ Eyewash stations are operational if required
- ☐ Housekeeping standards are being met

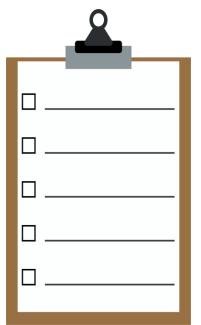
procedures

- documentation

vees are trained in hazard recognition and reporting

•
— Employees know where to find SDS and emergency info •
— Employees understand their rights during an OSHA inspection $\cdot \Box$ Supervisors are prepared to explain procedures and documentation •
— Employees know not to speculate or guess during interviews • 🗆 A designated OSHA coordinator or point person is identified A duplicate note/photo system is in place to mirror inspector

 $\cdot \Box$ All shared documents are logged with date and requester



Risk Management As a Business Strategy

At IRONWOOD Business Consulting, we provide more than compliance-we deliver clarity, protection, and strategy. Specializing in HR, DOT, HSE and Contractor Compliance. We help businesses across all industries build the infrastructure they need to stay safe, compliant, and lawsuit-ready.

Our team serves as a proactive extension of your organization offering real-time support, written programs, audits, investigations guidance, employee training, and expert insight into constantly shifting regulatory environments. Whether you're navigating an OSHA inspection, responding to a critical incident, or creating a culture of safety and accountability, IRONWOOD provides the shelter and strategy your business deserves.



Anticipate

- Regulatory monitoring (DOT, OSHA, HR) • Risk audits and vulnerability assessments • Policy reviews and planning

Respond

- Incident support and investigation guidance • Crisis management (fatalities, injuries, inspections) • Rapid regulatory consultation

Prevent

- Training programs and toolbox talks
- Written program development
- Employee safety engagement

Optimize

- System building and workflow efficiency
- Insurance and industry partner collaboration

• Risk communication strategy

Thank You

For Your Attention

Q&A Discussion



Contact Kevin Reynolds

A solution for today and a strategy for tomorrow.

Businesses are experiencing unprecedented challenges. Labor shortages, supply chain issues, and complex regulations can threaten the existence of businesses from across every industry every day. Our mission is to provide shelter from the storm. Business owners rarely have the luxury of a dedicated advocate in their corner. IRONWOOD is committing to creating impactful change for not only owners but the entire company and community as a whole.

Never Complacent. Always Compliant.



